

A Dyno Nobel Overview



Our Company

Our Products

Our Technology

Our Services

Your Benefit

DYNO
Dyno Nobel

Groundbreaking Performance

Our Company

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DYNO
Dyno Nobel

Groundbreaking Performance

Incitec Pivot Limited

Top 40 ASX company

DYNO[®]
Dyno Nobel

Dyno Nobel
Industrial Explosives

- The #1 supplier of industrial explosives in North America
- The #2 supplier of industrial explosives in Australia
- The largest number of AN plants
- The only full line explosives manufacturer



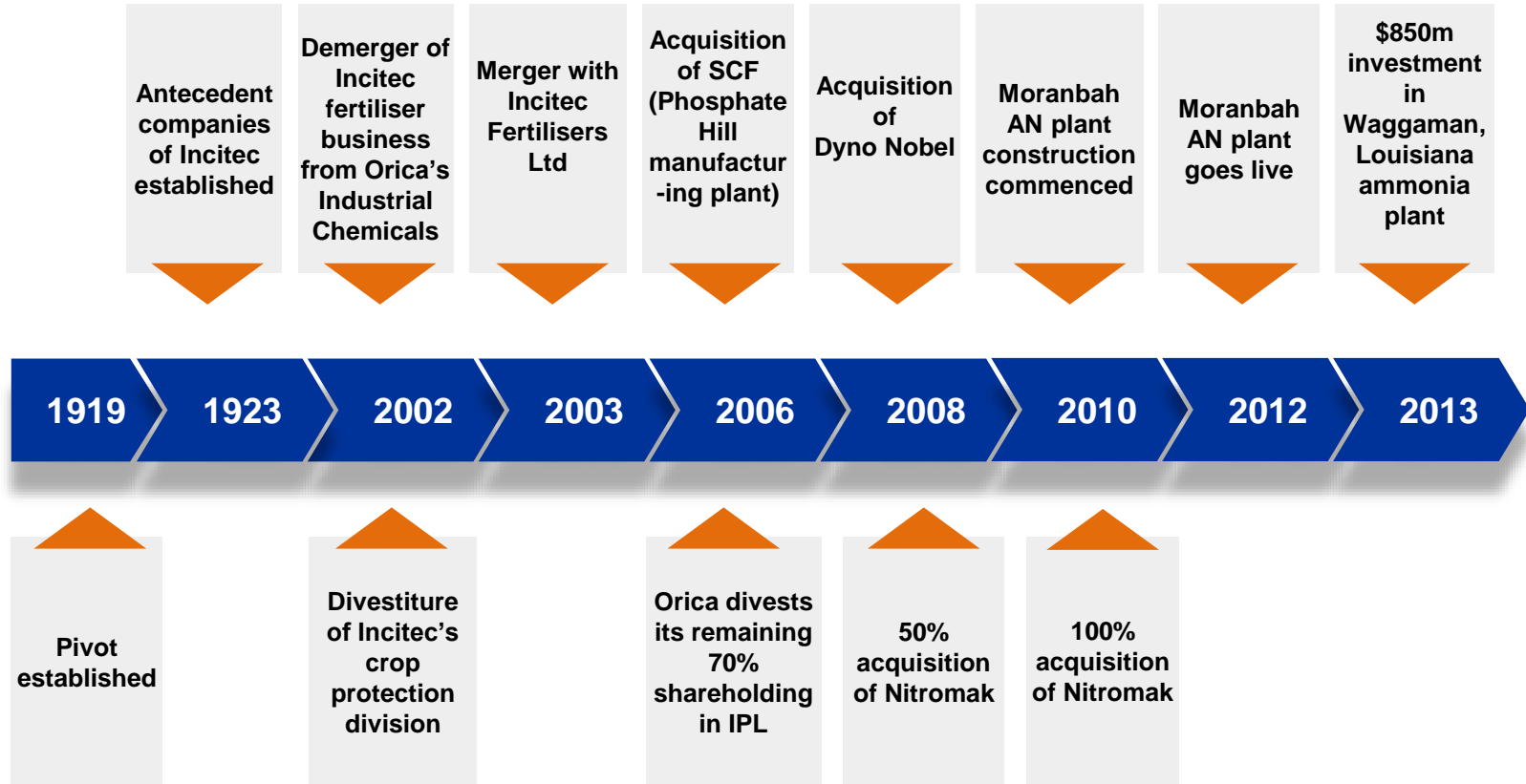
Incitec Pivot
Fertilizers

- The #1 manufacturer of fertilizers in Australia
- The #1 distributor of fertilizer in Eastern Australia
- The largest fertilizer trader in Southeast Asia

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Groundbreaking Performance

Incitec Pivot Limited Corporate History



Alfred Nobel and Our Legacy of Innovation



Dyno Nobel's history began in 1865 with Swedish inventor Alfred Nobel. The company traces its roots to Alfred Nobel's legacy of safety innovation. His invention of dynamite and blasting caps saved the lives of countless miners, as did William Bickford's invention of safety fuse in 1831. Dyno Nobel is proud of this legacy and our safety standards are among the highest in the industry.

Today, our corporate history connects to nearly every organization that made significant breakthroughs in explosives technology.

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Dyno Nobel's Lineage of Innovation



1865

Alfred Nobel invents the first blasting cap
(Nobel Explosives Group)

1936

Primacord, textile jacketed detonating cord, invented (Ensign Bickford Company)



1960's

Site mixed (SMS) pump trucks for slurry explosives (IRECO)



1980's

Dyno Nobel commercializes bulk and packaged emulsion explosives

2001

DynoMiner underground air-powered emulsion delivery system patented



2005

End-of-Hose device patented, allowing all gassing to take place in the borehole



2007

Introduction of electronic detonators from the Dyno Nobel/DetNet



2012

Differential Energy, a proprietary method for controlling the energy profile in the borehole

1800's – 1950's

1950's – 1980's

2000 - 2010

RECENT

1831

William Bickford develops safety fuse (Ensign Bickford Company)



1867

Alfred Nobel invents dynamite (Nobel Explosives Group)



1956

Melvin Cook invents water-based slurry explosives (IRECO)



1973

Non-electric NONEL detonators invented (Nitro Nobel)

2003

TITAN series of emulsion explosives is developed



2006

Portable Modular Emulsion Plants developed for remote on-site production



2008

Jumbo trucks created to produce 40,000 lbs of emulsion at 2,000 lbs/min

2014

DRIFTSHOT, a simplified electronic detonator for underground blasting



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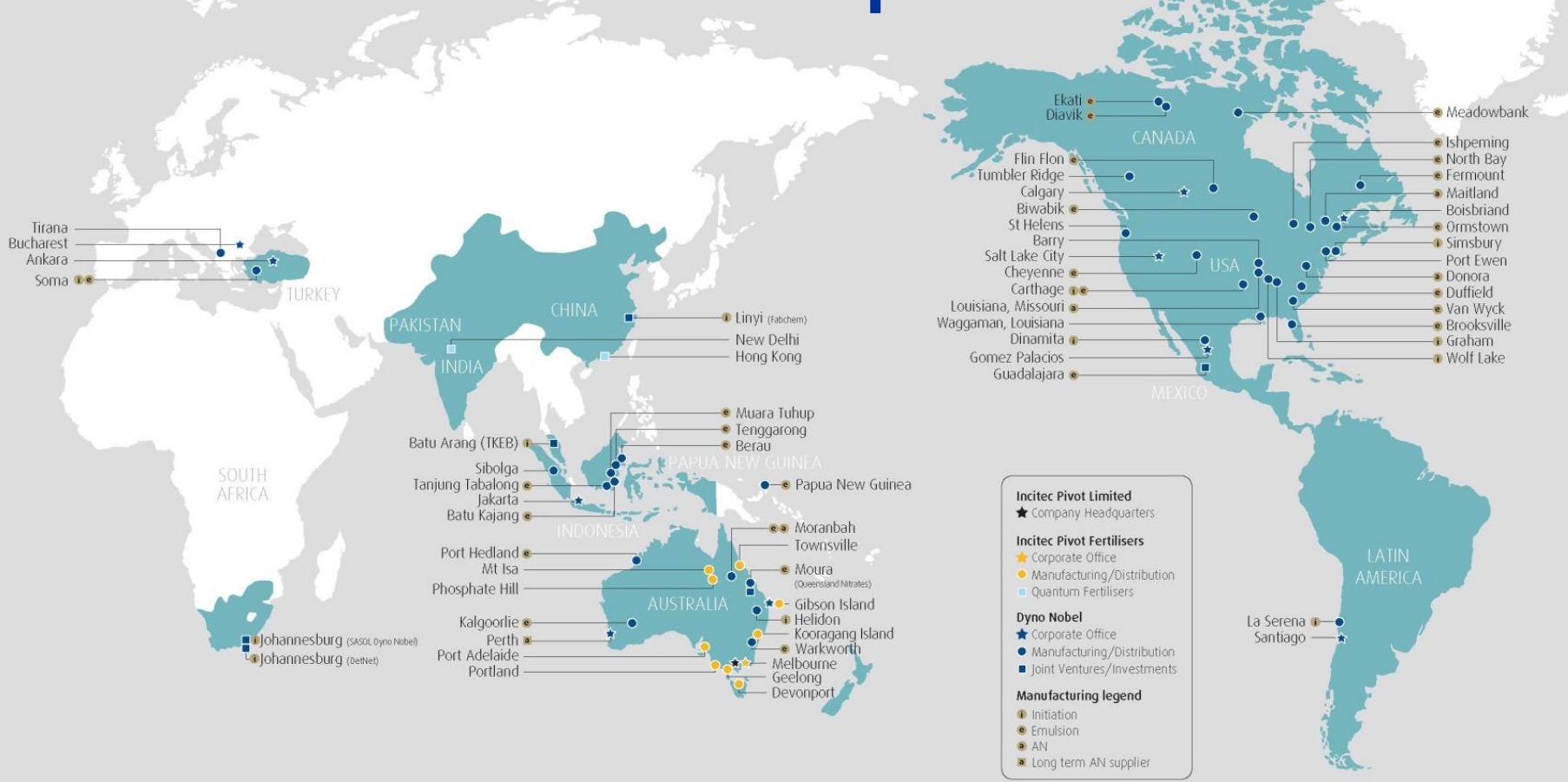
Groundbreaking Performance

Key Business Statistics

	Incitec Pivot Limited ¹	Dyno Nobel
TRIFR ²	0.97	1.02
Employees	~ 5,500	~ 3,000
Sales	AU\$ 3,352.0 M ³	AU\$ 2,063.4 M ³
EBIT	AU\$ 519.4 M ³	AU\$ 370.5 M ³

1. Includes Dyno Nobel
2. TRIFR includes contractor statistics
3. Reported in the 2014 EOY results

Incitec Pivot Group Global Reach



Incitec Pivot Limited
 ★ Company Headquarters

Incitec Pivot Fertilisers
 ★ Corporate Office
 ● Manufacturing/Distribution
 ■ Quantum Fertilisers

Dyno Nobel
 ★ Corporate Office
 ● Manufacturing/Distribution
 ■ Joint Ventures/Investments

Manufacturing legend
 ■ Initiation
 ● Emulsion
 ● AN
 ■ Long term AN supplier

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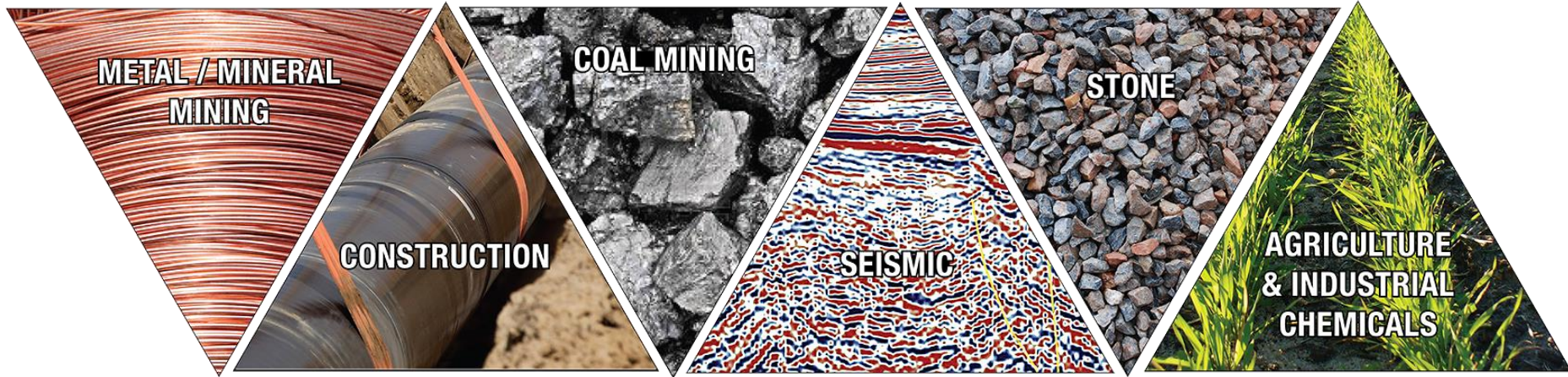
Groundbreaking Performance

The Industries We Serve

Gold, Iron Ore, Copper, Lead

Fuels Electric Power Plants

Concrete & Building Materials



Roads & Pipelines

Oil & Gas Exploration

Fertilizers

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Groundbreaking Performance

World Class Expertise



R&D and
Engineering



Industry



Manufacturing



Customer Care



Distribution



Blasting



Application



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Groundbreaking Performance

Our Vision:

To be the best in our markets, delivering Zero Harm and outstanding business performance through our people, our culture and our customer focus.

Our continuous improvement is shaped by our VALUES.



DYNO
Dyno Nobel

Groundbreaking Performance

Safety

Our company Value, *Zero Harm for Everyone Everywhere*, reflects our commitment to the highest standards of safety, ensuring the well-being of our people, both at work and at home.



Our Product Line



Explosives for Mining, Quarrying, Construction & Geophysical Exploration

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Groundbreaking Performance



Ammonium Nitrate (AN)

- AN, the primary ingredient in many explosives and fertilizers
- Dyno Nobel manufactures over 1 million tons annually



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Groundbreaking Performance

TITAN[®] Bulk Explosives

- The most efficient way to break large masses of rock
- Formulations tailored to specific geologic conditions and customer needs



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TITAN[®] Bulk Explosives

ANFO



Augerable Blends



Pumpable Blends



Emulsions



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Groundbreaking Performance

Bagged ANFO

- Prilled ammonium nitrate & fuel oil explosive
- Packaged in 50 lb bags
- Suitable for dry boreholes



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Groundbreaking Performance

Packaged Emulsion Explosives

DYNO[®] AP
DYNO[®] SL
DYNO[®] TX
DYNOSPLIT[®] EX

BLASTEX[®]
BLASTGEL[®]
POWERMITE[®]



- Tube shells, paper wrapped & chubs
- Detonator or booster sensitive
- Diameters from 1 to 7 inches
- Excellent water resistance



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Groundbreaking Performance

Dynamite

UNIGEL®
UNIMAX®
DYNOMAX™ PRO
Z POWDER
STONECUTTER®
DYNOSPLIT® D



- Nitroglycerine (NG) based explosives
- Performs reliably in extreme conditions
- Diameters from 3/4 to 3 inches
- Dyno Nobel is the only North American dynamite manufacturer

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Groundbreaking Performance

Electric Initiation

- The original electric “Blasting Cap”
- Proven by generations of blasters



ELECTRIC **super**[™]

ELECTRIC SUPER[™] SP

ELECTRIC SUPER[™] LP

ELECTRIC SUPER[™] COAL

ELECTRIC SUPER[™] STARTER



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Groundbreaking Performance

Nonelectric Initiation

- NONEL, the original patented nonelectric detonator brand
- Today's most widely used detonator
- Eliminates most electric detonator hazards

NONEL[®]

NONEL[®] MS

NONEL[®] LP

NONEL[®] SL

NONEL[®] TD

NONEL[®] EZ DET

NONEL[®] EZTL[™]

NONEL[®] EZ DRIFTER

NONEL[®] MS CONNECTOR

NONEL[®] STARTER & LEAD LINE



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Groundbreaking Performance



Electronic Initiation

- Electronic delay timing is much more accurate than pyrotechnic delay timing
- Shots fire exactly as designed
- Improves blasting results and vibration control

digishot[Ⓢ]

digishot[Ⓢ] *plus*

smartshot[Ⓢ][™]

driftshot[Ⓢ][™]



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Groundbreaking Performance

Cast Boosters

- Reliable initiation of non-detonator-sensitive blasting agents
- Sizes and configurations for all applications



SPARTAN[®]
SUPERPRIME[®]NBU
SPARTAN[®] SL SLIDER

SPARTAN[®] TWINPLEX
SPARTAN[®] SR
SUPERPRIME[®]STINGER

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Groundbreaking Performance

Detonating Cord

- The world's most well known detonating cord brand
- Coreloads from 7.5 to 400 gr/ft
- Textile jacket (Primacord) or plastic jacket (Primaline)

Primacord[®]

Primaline[®]



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Groundbreaking Performance

Seismic Explosives for the geophysical exploration industry



GEOPRIME® dBX (pentolite)



GEOPRIME® (pentolite)



SEISPRO® (emulsion)



VIBROGEL® (dynamite)



GEOSHOT®
(electronic initiation)



ELECTRIC SUPER SEISMIC™ (electric initiation)

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Groundbreaking Performance

Our Technology



180 Years of Practical Innovation

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Groundbreaking Performance

Bulk Explosive Breakthroughs

- TITAN® 5000 for pyritic ground
- TITAN® 7000 for up-hole loading in underground applications
- TITAN® 9000xero for NO_x fume abatement
- Successful elimination of many AN compatibility issues



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Groundbreaking Performance

High Performance Surface Delivery Equipment



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Groundbreaking Performance

High Performance Underground Delivery Equipment

DYNOMINER[®]



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Groundbreaking Performance



Differential Energy (ΔE)



- Precisely controlled placement of explosive energy in the borehole optimizes blasting results
- Requires TITAN[®] bulk trucks equipped with ΔE technology, ΔE automated controls, and TITAN gassed emulsion



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Groundbreaking Performance

Modular Emulsion Plants

- Containerized design reduces cost and can be relocated
- Built in a controlled environment for fast deployment to remote sites
- Compatible with a wide variety of AN sources



ARCTIC SITE



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Groundbreaking Performance

Electronic Initiation Systems

- Dyno Nobel and DetNet share expertise to develop and manufacture the most effective electronic detonators on the market
- Together, we are at the leading edge of the rapidly advancing EIS technology



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Groundbreaking Performance

NO_x Reduction

Dyno Nobel is unmatched in its ability to reduce or eliminate harmful post-blast fumes



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Groundbreaking Performance

Data and Software

- Web Reporting Tool
- ViewShot
- Throw Calculator
- ShotPoint Logix
- ShotPoint Tracker
- Electronic Shot Report
- Explosives Engineers' App
- Differential Energy App
- Hybrid Stress Blast Model
- Signature Hole Analysis

Our Services



Blasting

Consulting

Equipment

Transportation

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Groundbreaking Performance

Dyno Nobel Partners

- Blasting services and explosives supply
- Local knowledge, global expertise
- Dyno Nobel explosives products



BOREN EXPLOSIVES

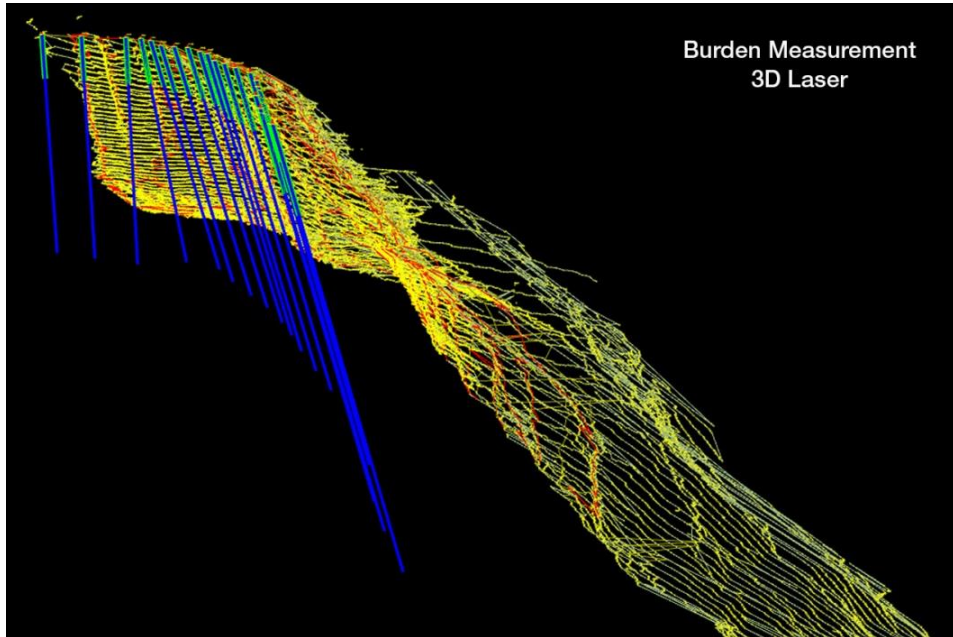


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Groundbreaking Performance

Consulting Services

Improving our customers' profitability through optimized blasting



- Fragmentation analysis & control
- Cast blasting optimization
- Vibration analysis & control
- Ore dilution control
- Final wall & over-break control
- Blasting education
- Safety training

Explosives Equipment Manufacturing



- Custom design and build
- Rebuild and repair
- Control systems
- Parts and service



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Groundbreaking Performance

Dyno Nobel Transportation Incorporated

- DNTI transports 1.76 billion pounds of explosives and hazardous materials throughout North America
- Drivers log 12 million miles/year with an excellent safety record
- Top of the line equipment exceeds DOT standards



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Groundbreaking Performance

Your Benefit

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Groundbreaking Performance

Dyno Nobel Delivers . . .

- Practical Innovations
- Industry Expertise
- Committed Partnership
- Dedication to Safety

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Dyno Nobel Delivers . . .

Groundbreaking Performance!



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Thank You

www.dynonobel.com

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